


ANALYSIS OF FINANCIAL RESULTS FOR YEAR ENDED 31 MARCH 2017

	Actual March 2017	Budget March 2017	Variance March 2017	Actual March 2016	Budget and prior year variance comments
1. HOA/ESTATE					Mainly due to:
Revenue	31 023 819	30 763 500	260 319	32 268 531	Previous year included prescribed building & pavement deposits
Less: Expenses	30 707 481	30 762 000	54 519	28 628 843	Cost savings achieved
Net Operating Income	316 338	1 500	314 838	3 639 688	
2. GOLF OPERATIONS					
Net Revenue	11 259 718	12 957 500	(1 697 782)	11 017 362	Lower visitor rounds, corporate golf days, members subscriptions & Pro Shop margins due to burnt greens
Less: Expenses	12 607 950	12 612 500	4 550	11 763 312	Inflationary increases and backdated water & electricity charges
Net Operating Income (before depreciation)	(1 348 232)	345 000	(1 693 232)	(745 950)	
3. CLUBHOUSE OPERATIONS					
Net Revenue	2 604 577	1 394 500	1 210 077	4 872 286	Outsource of clubhouse operations & late completion penalty income
Less: Expenses	2 206 120	1 087 500	(1 118 620)	6 060 670	Back-dated water & electricity charges and maintenance charges
Net Operating Income (before depreciation)	398 457	307 000	91 457	(1 188 384)	
4. CONSOLIDATED NET INCOME					
TOTAL NET OPERATING INCOME	(633 437)	653 500	(1 286 937)	1 705 354	Approximately R385k in backdated electricity and water charges levied by City of Tshwane
Add: Net Capital Levy	7 453 247	7 143 323	309 924	6 941 538	Increase in Capital Development Levy
Add: Net Capital Reimbursement	3 273 557	2 976 207	297 350	2 911 000	Reduced long term debt balances
TOTAL COMPREHENSIVE INCOME AS AUDITED	10 093 367	10 773 030	(679 663)	11 557 892	

COMMENTS ON 2017 RESULTS VERSUS 2016

- i) The R10.1M comprehensive income in 2017 decreased in compared to the income of R11.6M in 2016 by R1.5M.
- ii) Cash balances in 2017 of R6.2 million are R1.3 million higher than in 2016.